



Dr. Alexander Sasse (left) with the Concentro team.

Your specialist for managing crisis and transactions

Independent. Partner managed. Strong implementation skills: Primarily focussing on medium-sized companies from the industry, trade and service sectors, the consulting firm Concentro Management stands for reliable, customer-orientated and discreet consulting services and collectively developing solutions alongside their clients, especially when it comes to crisis prevention, crisis management, stabilisation and transactions.

TEXT: NANE STEINHOFF | PHOTOS: PETER DOERFEL

Located in Nuremberg, Munich, Leipzig and Stuttgart, Concentro has supervised over 500 projects in the areas of corporate finance, corporate development and restructuring. Extensively advising their clients on mergers & acquisitions issues while dealing with national and international financing partners and investors. Successful, distressed or insolvency, sell-side or buy-side – Concentro is your reliable partner when it comes to M&A transactions. In Concentro's second specialisation, restructuring, the consulting firm stands for high-quality liquidity management, restructuring concepts, restructuring realisation, stabilisation and – if necessary – interim-management. That they know how to manage a crisis is also useful for Concentro's customers in preventing a crisis. Whether a company needs a sustainable business model, help with

management control, organisational optimisation or accretion, Concentro is sure to help.

Concentro's close, confidential and transparent client orientation paid off. Since 2010, the consulting firm has been continuously found in the Top 10 M&A advisors for small- and medium-sized businesses; in 2013 and 2014, the company was in the Top 5 consultants in this field. Having gained the 'best executive consultant' seal in a survey of Statista and brand eins Wissen in 2014, Concentro relies on success through a broad network of investors and bankrollers. "We put a special emphasis on tailor-made consulting which is close to our clients," Dr. Alexander Sasse, partner at Concentro, explains. "Around 30 highly motivated employees and partners

are burning for the job and their clients," he adds. The foundation for Concentro was laid in 1990, and the company has a simple philosophy: "We always ask the relevant questions without leaving out taboo areas to correctly analyse every case. Only in that way do we find the best option for our customer and the necessary activities can be quickly and precisely implemented. What also makes us special is that a partner takes the responsibility for each project so that the boss is always by your side and that profound consultation expertise is combined with the partners' longstanding business experience," Dr. Alexander Sasse says. "Our consultancy services are solution-orientated and we want to accomplish more to exceed the expectations of our clients." Concentro seeks to be perceived for their core values – quality, professionalism, client orientation and strong implementation skills. "Our work is filled with passion. This plus leads to a distinct return and therefore to the long-term, economic success of our clients," Dr. Alexander Sasse concludes.

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